EMPIC-Newsletter 2/06

June 2006

Dear Reader,
Our scope of business is growing. We are expanding into new market regions; we add more features and functions into our software solutions for CAAs. We delivered new versions for all solution modules of EMPIC-EAP®. The new features are the benefit of the maintenance contract – you get them as an integral part of this contract. We are preparing user meetings to co-ordinate the further developments of EMPIC-EAP®. And we increased our marketing and sales activities. Our new WEB site is online, our new image video is on the way and we won another award – an award given from our valued customer FOCA for excellent work in a huge and demanding but successful project. **On the way to global leadership.**

Enjoy reading,

Jörg K. Kottenbrink

FOCA awarded EMPIC GmbH

The **cooperation** between **FOCA**, CAA of Switzerland, and **EMPIC GmbH** started back in 2001. And at the end of the 1st quarter of 2006 we finished the last module of EMPIC-EAP® in Switzerland. The end of the project – and the official **start of the production** – was celebrated in Bern with participants of all FOCA departments.

René Tobler, general project manager of FOCA, awarded Johannes Hofmann, senior project manager of EMPIC GmbH.

The award – a turbine guide vane – is the appreciation for a **very successful project**. The core members of the FOCA team, the IT provider, some other companies and our complete team also received the turbine guide vanes as awards. Our software solutions support

about 200 people working at FOCA in the areas of personnel licencing, organisation approval and auditing, technical areas and central administration. FOCA also agrees to welcome interested authorities and to work as a **reference** for EMPIC GmbH.

EMPIC GmbH at US/European Aviation Safety Conference, Portland USA, 5. – 8. June 2006

Jörg K. Kottenbrink attended the conference in Portland, Oregon, USA. "**Global Aviation Safety Processes: Refining, Reinforcing, and Streamlining**".

Many authorities from America, Europe, Africa, Asia and Australia were attending the conference. The agenda was full of interesting panels and update lectures.

Mr. Kottenbrink had the chance to get in touch with many representatives of civil aviation authorities during the conference.
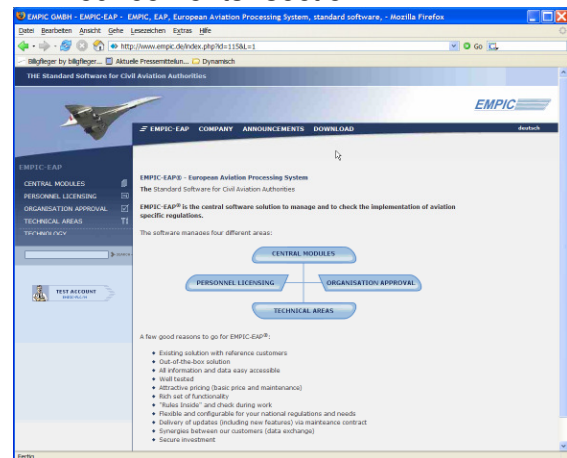

Jörg K. Kottenbrink at the conference

Some flashlights:

- Better implementation of the rules is necessary (instead of more rules)
- Air traffic will triple by 2025
- Limited resources at the aviation authorities
- Financing of authorities via fees and charges
- SMS: <risk and> safety management systems at CAAs – more details will follow

If you read these flashlights carefully, you will see the link between these challenges and our software solutions!

New WEB Site – www.empic.de

The new WEB site of EMPIC GmbH is online now. It has a modern design and interested parties will find information about the **company**, upcoming **events** and the **product portfolio**. Also you will find information about our development and sales **partners**. More detailed information (whitepapers, documentation from customer meetings, etc.) is available in a **password protected area**.

The link to the FCL-M **test account** is also available via the product page. The JAVA WebStart file to start the rest of EMPIC-EAP modules on our test server (new version and setup) can be downloaded in the restricted area. The page is English and German. **News and events** will be updated regularly in the "Announcements" section.

The main screen of the EMPIC-EAP site

"Powered by EMPIC®"

We initiated a new marketing campaign. Our customers will get **certificates** for **public areas** to show their customers that they use our **high quality software solutions** to manage major aviation tasks like licencing, certifications, approvals, audits and registrations in an efficient and customer oriented manner.

> **EMPIC-EAP®**
> **The** standard software for CAAs