

EMPIC-Newsletter

3/06

August 2006

Dear Reader,
having had a very interesting conversation recently regarding the results of an internal



study of a civil aviation authority that was looking for a solution to support their inspectors, we were able to pinpoint the benefits of a software solution like EMPIC[®] OAS. You can expect a **7% increase of efficiency**. Considering the great

demand for staff to handle all the tasks at the CAA in the expected quality, this is substantially helpful. Increased efficiency will help hire **less personnel** or fulfil the job with the current number of staff! Another effect is the **better quality** of work – making sure the **safety standards** are observed.

If you want to increase your **efficiency** and your **quality** of work – get in touch with us.

Enjoy reading,

Jörg K. Kottenbrink

New contract with Austria

Austro Control, the **CAA of Austria**, placed an order for **EMPIC[®] ATC**. In the near future, all air traffic controllers of Austria will get their certificates by way of this software solution. The software also tracks the complete “life-cycle” of the controllers. Additionally, a **condition tree** (comparable to EMPIC[®] FCL) is implemented to configure and to check the compliance with the regulations. The system will handle national regulations and ESARR5.

One important remark: The use of a **condition tree** is an **option**, not a must. The customers can gradually enhance their configurations of the trees and **fine-tune** their work.

EMPIC video

The new, extended video is online! It covers the story of EMPIC in 4:40 minutes.



Dr. Baubin, Director General of Austro Control in the video clip. In it he comments on user involvement, robustness, stability and the potential of the software offerings of EMPIC.

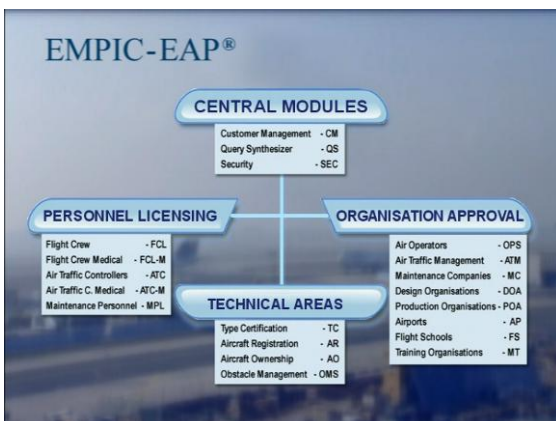


Christoph Ziörjen, head of IT and board member at FOCA, Switzerland, talks about the great success of the implementation of EMPIC-EAP in Switzerland.

Both reference statements will also be available as **long versions** very soon. Order them on DVD or watch them as video streams at www.empic.de.



Statements about the benefits of EMPIC-EAP®



Module overview of the four main areas of EMPIC-EAP®

Farnborough Exhibition and Air Show

Jörg Kottenbrink, CEO of EMPIC, recently met new potential **partners** and customers at the trade show in Farnborough, U.K.

One new target market are **air forces** working compliant with JAA and EASA regulations. First contacts were made and **EMPIC-EAP®** is now listed in the official **trade catalogue** of Farnborough, page 344.

The air show with the circling Airbus **A380** escorted by an echelon of fighters was a massive crowd puller. (see www.empic.de for pictures).

New pricing models

We now offer **hire-purchase** and **leasing** as additional pricing models to the classical purchase of the licences. This gives our customers more flexibility in liquidity. Get in touch to receive more details.

User Meeting in Vienna

The next user meeting will take place in Vienna from **September 28th to 29th**. Authorities using **EMPIC® FCL-M** and the module **ATC-M** will come together to discuss their experiences so far and the priorities of further developments.

New versions in September

Our customers with maintenance contracts will receive **updates** for EMPIC-EAP® and EMPIC® FCL-M in September this year. They include **new features, enhancements** and **some improvements**. We will also deliver the **data base scripts** to switch from the currently installed version to the new version. All the customer has to do is to test and release the new versions.

Test Accounts of EMPIC-EAP®

We offer test accounts for all modules of EMPIC-EAP® on our German server. Ask us for **introduction courses**. Within a few minutes the software client will be running on your computer. By offering test accounts, we want to make sure that you choose the **right solution**.

EMPIC-EAP®
The standard software for CAAs