NEWS*letter*

EMPIC

Dear Reader,
The need for our solutions seems to be high. Recently we visited Eurocontrol and presented our portfolio. We showed our module ANS for personnel licensing for air traffic controllers (ATC) and personnel of air navigation services (ANS) and discussed our module OAS (organisation approval and surveillance with auditing components). OAS manages the certification and auditing process of air traffic management organisations (ATMs). The representatives of Eurocontrol saw high potential especially in EMPIC OAS for ATMs for national aviation authorities to be more efficient and operate on a high level of quality in their surveillance tasks. In the near future, we will offer a module designed specifically for certification and auditing of flight simulators (SFTD). The extension of our scope also includes the upgrade of another module: EMPIC QuerySynthesizer (QS), which enables the customer to prepare and execute queries and reports using all data base tables of EMPIC-EAP. If a customer is the proud owner of all modules, he can retrieve (for the first time ever!) complex cross-linked data between different application areas. Thus the collected data becomes valuable information!
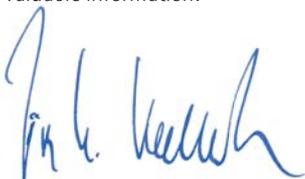
Jörg Kottenbrink
Chief Executive Officer EMPIC GmbH

New Orders
placed for EMPIC module ANS

The Federal Office for Civil Aviation (FOCA) in Bern and Austro Control (Vienna) have recently ordered our module ANS. The module ANS is intended to manage licences of air traffic controllers and personnel in the area of air navigation services. The new module can handle multi-licences per person and condition trees in the same way as our updated module MPL (maintenance personnel)

The multi-licence approach allows one person to own several different types of licences within one module; i.e. an air traffic controller licence with certain ratings and endorsements as well as another licence with different data, for example safety-relevant tasks in the area of air traffic management. By using condition trees, the customer can configure national and international regulations as "background knowledge". The benefit: Fulfilled and not fulfilled regulations will be displayed during the process of assigning a new licence to a person and the user avoids mistakes.
All data of the complete "lifecycle" of the person are stored

A new module of EMPIC to enhance safety in aviation!

and relevant data is kept in the history. In case of doubt, a privileged user has the chance to track changes in detail.

NO:1/07
Issue March 2007

New Sales Partner
in Kuwait-City

Handshake for fruitful co-operation: Rashed Al-Marri (left) and Jörg K. Kottenbrink

Rashed Al-Marri, CEO of Al-Bayarak Al-Baida Co. located in Kuwait City and Jörg K. Kottenbrink, CEO of EMPIC GmbH located in Erlangen signed the contract for a sales partnership in Kuwait.

Al–Bayarak wants to make use of the potential of the strongly expanding aviation in the Middle East region to acquire aviation authorities by selling EMPIC-EAP.

Our product had previously been presented during a road show, visiting several countries of the region. General response received after the visits was very positive.

EMPIC-EAP:
Updated Function

Saving the history of single entries is of paramount importance. For this reason we re-engineered the function of displaying and comparing historical data. If a user changes a relevant data field in one of the modules of EMPIC-EAP it is not simply overwritten. We store the content of the field prior to the change together with user name, date, time and sometimes reason for the change. In future, EAP needs less space to store the history and privileged users are granted an easier search for changes in the history. An additional tool shows the effected fields of changes. Different colours indicate in what way the end user altered the data (new, deleted and changed).

NEWS*letter*

EMPIC

New Target Market:
Military Aviation Authorities

Not only civil aviations work strictly compliant with national and international regulations. The same applies for the military aviation of different countries. More and more "military aviation authorities" are established, engaging in similar business as the civil authority. Following demonstrations, test accounts and discussions, one thing becomes clear: EMPIC-EAP with its different modules is just as suitable for the military market and can help work compliant with the defined standards.

Here are some examples for military operations EMPIC-EAP can match: pilot licence, medical fitness, type certificates, maintenance personnel.

Often you will encounter job rotation and a short duration of a person in a certain job. Our software can help: EAP guides the user working compliant with the rules, e.g. through the implementation of condition trees, underlying laws and checklists. The aut-

hority has to follow the slogan "Mission First – Safety Always". Therefore fast and flexible processes are necessary and the end user can overrule the software system. Nevertheless he will be reminded at a later date to revoke granted exceptions.

Enhancing Sales Forces

In the future two "oldies" of the EMPIC staff will additionally perform sales tasks. This has become necessary due to the extended regional scope of EMPIC and the great number of customer contacts. Georges Schmitz will mainly operate in the Western European countries, Thimo von Rauchhaupt in Eastern Europe.

G. Schmitz, J. K. Kottenbrink and Thimo von Rauchhaupt.

At the headquarters of the JAA Trainings Office (TO)

Joint Aviation Authorities (JAA), the "club" of civil European Aviation Authorities is in a phase of transition (JAA-T). JAA-T consists of the Liaison Office (JAA LO), now located at EASA in Cologne (Germany) and JAA TO, the Training Office located in Hoofddorp (Netherlands). Recently Jörg Kottenbrink (left) visited André
Auer (right), Chief Executive of JAA at the new and impressive training grounds of JAA TO. JAA TO offers courses not only for Joint Aviation Requirements (JARs) of JAA, but also for PARTs of EASA (European Agency for Safety in Aviation). Participants of these courses are the employees of aviation authorities as well as the industry. Looking at the wide spectrum and frequent schedule of the course, you can easily recognise the complete portfolio of EMPIC-EAP modules: therefore offering an ideal combination.

For details have a look at:
http://www.jaa.nl/jaa_training/allcrses.html