

NEWS letter

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Dear Reader,

the market response to our innovative solutions is at the rise. On the one hand, we are very happy to welcome Swedish Air Forces (SAF) to the club of EMPIC customers. SAF is our first customer in the area of Military Aviation Authorities (MAAs). Further MAAs have already expressed a strong interest in our solutions.

On the other hand, we are very glad about the high number of potential customers approaching us with detailed wishes. Many thanks also for the compliments we receive from expert contacts. They honour our solutions for the solid approach and for being unique in the market. We appreciate these comments and we will work even harder to push the limits. We are about to publish new major releases for the medical solution as well as for the complete EAP solution.

The aviation authorities of Austria, Switzerland, Greece, Hungary, the Netherlands and now also of Sweden rely on our solutions. We trust in our future growth and we decided to enhance our human resources. This gives us the chance to push forward with our product and to serve new customers at an optimal level of quality.

Enjoy reading

Joerg Kottenbrink
CEO EMPIC GmbH

New Customer: Swedish Air Force (SAF) Contract for several modules of EMPIC-EAP

In future licensing of mechanics at the air force will be handled with modules of EMPIC-EAP. SAF recently placed an order for the modules CM (Customer Management), SEC (Security) and MPL (Maintenance Personnel Licensing).

Our software solutions match the requirements well, given that our military customer uses the same methodology as a civil aviation authority. The end customer can fix the different details on his own. Users can configure condition trees to ensure compliance with the regulations and to support the end users in the process of issuing licenses. The Swedish



Kick-off Workshop at Swedish Halmstad: Johannes Hofmann, Lt. Commander Jan Ljungholm, Major Stefan Nordgren and Joerg Kottenbrink (from left to right)

Air Force works with EASA Part-66 regulations in this area. More modules from the EMPIC portfolio should follow in the next step.

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New Versions of EMPIC-EAP® and EMPIC® FCL-M

Rollout of EAP version 2.0 and of FCL-M version 4.0 starts. Essential changes to our software modules were made. This was the reason to publish a major release.

The user interface of the EAP modules was designed to support "tabbed" technology. Now you get all application modules

in a single frame (if you wish). Firefox 2.x and the new Microsoft Internet Explorer 7.0 use this kind of philosophy known as "tabbed browsing". We also redesigned the "engine" of the QuerySynthesizer (the module for reports and queries). This was necessary due to the higher demands for complex queries. Many additional features were implemented; they are listed in the release notes.

We restructured the module FCL-M completely to support the approach of "Multi-Licenses". Now the aeromedical examiner can check an applicant for the medical fitness of

the pilot licence according to JAR FCL 3 class 1 and/or class 2 and in parallel check his fitness as an air traffic controller (ATC-M) according to ESARR5. Additional regulations are now also possible. Our system combines the requirements of the desired examinations. The system issues different medical certificates at the end of a successful examination.

We redesigned the user interface; furthermore we implemented a statistical function and some additional features. Version 4 was developed using the feedback from various user meetings.

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Bavarian Business Delegations visit Bahrain, Kuwait and Bulgaria

Minister of State Erwin Huber and Deputy Minister Hans Spitzner facilitate talks with high ranking representatives from politics and economy

The Bavarian business delegations provided an excellent platform to establish valuable connections. In Mid-March among other companies, Richard Heindl, the CEO of HEITEC AG and Joerg Kottenbrink, the CEO of EMPIC visited the capital of Bulgaria, Sofia, together with Erwin Huber, the Bavarian Minister for Economy and Transport. One month later, J. Kottenbrink joined the Bavarian Deputy Minister Hans Spitzner to Bahrain and Kuwait.



Reception in Kuwait: German Ambassador Klaus Achenbach, Ing. Shaheen M. Al-Ghanim from the Kuwaiti aviation authority, Rashed Al-Marry, CEO of our partner Al-Bayarak Al-Baida, Deputy Minister Hans Spitzner, Ing. Muhannad Al-Nafeesi from the Kuwaiti aviation authority, Waqar Abdul Hafeez, Business Development Manager of Al-Bayarak Al-Baida and Joerg K. Kottenbrink



Reception in Sofia: Luitpold Rupprecht Heinrich Prince of Bavaria, Joerg K. Kottenbrink, Bernd-Joachim Pantze, Deputy Assistant Under-Secretary of the Bavarian State Ministry, German Ambassador Michael Geier, Minister of State Erwin Huber, Richard Heindl, CEO of HEITEC, Max Aicher, Dr. Manfred Gößl, Managing Director of Foreign Trade at the Chamber of Commerce for Munich and Dr. Reinhard Pfeiffer Managing Director of Bavaria International (from left)

Joerg K. Kottenbrink met with aviation experts of the Gulf region at the residences of German Ambassadors to intensify already existing relationships, using the chance to thank the Bavarian State Government for the support: "This is best practice to promote Bavarian companies in export businesses".

Mr. Kottenbrink was also able to boost his contacts to business partners of the Bulgarian Aviation Authority during a reception at the German Embassy in Sofia. He also attended many other delegation trips with the Bavarian Government, as for example to Prague, Budapest, Bucharest, Bratislava, Beograd, Warsaw and Zagreb.

International Shows & Conferences



28.-30.5.2007: Airportshow 2007 Dubai, Airport Expo, UAE.
EMPIC will participate at this event. Airport Munich is so kind as to host us at their stand, West Hall, Booth WD8. Representatives of Aviation Authorities of the region will have the chance to visit us there and to talk about our software solutions. More details at: www.theairportshow.com



5.-7.06.2007: EU / US International Aviation Safety Conference in Prague, Czech Republic. This yearly event is organised by EASA, FAA and JAA-T. The overall theme of the conference is: "How can open data sharing contribute to Global Aviation Safety?" Over the past years, this forum of international aviation safety expertise has established itself as a major event in the calendar of aviation professionals. EMPIC takes part in this event. More details at: <http://www.easa.europa.eu/conf2007>



16.-20.09.2007: ICASM '07 Vienna, Austria
ICASM is the International Congress of Aviation and Space Medicine. It takes place for the 55th time now.
EMPIC will be there. More details at: <http://www.icasm2007.org/>