

NEWS letter

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EMPIC 



Dear Reader,

with the end of the year approaching, it is time once again to wish you a Merry Christmas and a Happy New Year 2008.

EMPIC achieved a lot in 2007 and I believe we can talk about a break-through for EMPIC-EAP with the civil aviation authorities, one of the reasons being having won new customers this year, another one being projects in the "sales pipeline", which we expect to lead to new contracts. We have become and are pushing on strongly as **THE standard software provider** for more and more aviation authorities.

Why? No risk of investing into a dead-ended street, application modules with an unprecedented level of functionality and no hassle to develop and maintain own software solutions. With more and more users running EMPIC-EAP this opens up the added perspective of exchanging data among aviation authorities. We support standardisation in Europe "bottom-up". The prospects for 2008 and even 2009 are looking very good indeed. We are not only talking about Europe, in fact, now it's also Africa, the Gulf region, Asia and the South-Pacific.

We are looking forward to the new challenges in 2008 and wish you lots of success for the New Year. As always - enjoy reading.

Jörg Kottenbrink
CEO EMPIC GmbH

EMPIC-EAP lands with a "Big Bang" in Budapest

EMPIC wins the tender of the National Transport Authority



Hungarian metropolis Budapest on the Danube river: Parliament Building on the Pest side.

A few days ago, EMPIC won an important tender in Hungary. In future, the Hungarian Civil Aviation Authority will use all modules of EMPIC GmbH. The target is to manage and to check the aviation businesses in Hungary compliant with national and international rules.

One area of use will be the issuing and renewal process of personnel licences (i.e. pilots, air traffic controller and mechanics) via several EMPIC modules. Another topic is the medical fitness checks of pilots and air traffic controllers. External aeromedical examiners will cooperate with the authority via our Internet application.

A further major area of application will be technical issues: validation of type certificate data sheets and handling of type certificates, registration and ownership of aircraft and management of flight obstacles.

Furthermore, the applications will be implemented in the approval and surveillance of organisations. The authority will cover the full range from air operators, maintenance firms, flight schools, maintenance train-

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ing organisations, airports and also the air traffic control. We expect several other aviation authorities to decide in favour of our complete portfolio within the near future. They will have the chance to check safety standards in aviation more efficiently and at the highest level of quality with our seamlessly integrated solution portfolio EMPIC-EAP.

Visitor Record on WEB Page

More and more visitors are clicking onto the web site of EMPIC. The statistics reached a new peak – which continues to grow - in October 2007. More than 940 interested persons surfed on the EMPIC web site.

Taking a closer look at the addresses of the visitors reveals that we are a globally operating business now with the spectrum reaching from South America via Europe to Asia and New Zealand.

We are keen on breaking this record in the near future. We should like to take the opportunity to thank our contacts for their continuous and increasing interest.

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EMPIC listed in Hand-Book for Government Modernisation



Unique Proposal: EMPIC GmbH listed in the new edition of the Handbook for Government Modernisation & eGovernment.

Many famous companies are listed as solution providers in the handbook of "Government Modernisation & eGovernment" (Verwaltungsmodernisierung & eGovernment). You will find EMPIC with its unique offering on page 199.

The authors of the "Wegweiser" publishing house see the innovation in the integrated approach of the EAP modules covering all relevant areas of an aviation authority in the division of "flight safety". Further innovations are the configurable rules and the possibility to perform cross

departure analysis on the data. "Self developed island solutions", the authors state, "should belong to the past now".

For more information go to: <http://www.wegweiser.de/>. ISBN 3-932661-64-8, Price Euro 69,-



Special occasion: Joerg K. Kottenbrink aboard the A380 "Super-Jumbo".

The A380 Experience

During his sales trip to the Asia-Pacific region, Mr. Joerg K. Kottenbrink had the opportunity to fly the route Singapore - Sydney and back aboard the A380 of Singapore Airlines. The airline is operating this route daily since the end of October 2007 with the new A380.

It is an experience of space (at least in first and business class) and quietness. The new entertainment system suits the highest demands with built-in PC applications (although very slow) and a USB-interface. Passengers of the business class can lower and extend their seats in no time to a completely flat two-meter-bed. Passengers and personnel of the apron area still gaze at the aircraft



Vivid discussion at the EMPIC booth: Mr. Roland Roulin (left) speaking to an interested aeromedical examiner. Dr. Severin Muff (right), chief medical officer of FOCA, talking to another chief medical officer of a civil aviation authority.

ICASM 07, Vienna

Mr. Kottenbrink, the CEO of EMPIC, had the chance to give a speech at the International Congress of Aviation and Space Medicine (ICASM) in Vienna. The talk covered the software application EMPIC FCL-M and ATC-M. Aviation authorities "sponsor" this application as infrastructure for their aeromedical examiners. A huge advantage is the collaboration of external aeromedical examiners with the authority via the Internet and the chance to generate statistical data out of the fitness examinations.

Mr. Roland Roulin, full-time project manager at the Federal Office of Civil Aviation in Bern, Switzerland (FOCA) is the speaker of the user group of FCL-M and ATC-M. He, too, was at the EMPIC booth at the exhibition and discussed many questions coming from interested parties and from

users from Austria and Switzerland. ICASM was a great event for EMPIC to strengthen existing contacts and to make contact with new potential users. The next ICASM are scheduled for September 7-11 2008 in Bangkok, Thailand, and September 6-10 2009 in Zagreb, Croatia.

in amazement and take pictures. Singapore Airlines is presently the

only airline worldwide operating the A380 commercially.

