

NEWS letter

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Dear Reader,

the signing of the contract with Italy is yet another milestone on EMPIC's path. Now we can count on an attractive number of customers – a variety of small-sized and large authorities – and they will attract further customers. Our community is growing strong, both by number of users and by the product EAP itself. Our experiences during presentations and demonstrations for potential customers all point in a similar direction: the need for off-the-shelf standard software with zero risk of own extensive development needs, providing flexible reports based on the integrative data model with modern and user friendly applications, easily made changes via maintenance contract and a certain independence from the vendor to implement own changes. Another topic is the opportunity to use synergies among EMPIC customers. Even a seemingly simple topic attracts the strongest interest: Reminders for due dates (e.g. fixing of findings or validity dates of licenses). EMPIC easily solves this by means of a structured storage in the database. We have heard over and over about the unsuccessful attempts of aviation authorities to develop advanced applications on their own account. Often these projects fail and are very costly.

Our customers have confirmed the win-win situation of using EAP. They save costs when purchasing our solution and the employees can work more efficiently.

And last but not least: EAP can deliver a lot of data for a Safety and Risk Management System for the authority using the module QuerySynthesizer.

Enjoy reading

Jörg K. Kottenbrink
CEO EMPIC GmbH

Italy orders EMPIC-EAP: Milestone for Europe KCAA of Kenya also relies on our special software



Great Success for EMPIC in Rome: Dr. Nicola Storto (left), Director Resources and Systems at Italian Civil Aviation Authority ENAC, and Jörg K. Kottenbrink, CEO of EMPIC, signing the contract.

EMPIC's standard software solution for civil and military aviation authorities is experiencing its break-through on the European market. Recently the Italian Civil Aviation Authority ENAC decided to use all modules of EMPIC-EAP (European Aviation Processing System). With this step they are joining the group of civil aviation authorities of Austria, Switzerland, Greece, the Netherlands, Hungary and Luxembourg as well as the Air Force of Sweden who entirely rely on our unique product. The latest EMPIC software modules will also be used in Kenya.

The following arguments helped the authority in Italy, the third largest aviation country in Europe, to decide in favor of EMPIC:

- Maturity of the system.
- Immediate availability.
- Comprehensive and integrative approach for all surveillance tasks of ENAC.
- Good and easy-to-use user interface.
- Possibility of tailor made customization.

- Permanent adaptation of the software to new EASA requirements via maintenance contract. The various modules will be installed step-by-step over the next months. More than 700 end users will be connected from the different locations of ENAC in the final configuration. ENAC, with headquarters in the capital city of Rome, is present with offices at many airports in Italy. Furthermore several hun-

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dreds of aeromedical examiners will be connected to the system. The Italian Civil Aviation Authority will implement EMPIC-EAP in the following application areas:

- Central modules with customer management, user permissions and module-spanning query tool Personnel licensing of pilots, mechanics and air traffic controller.
- Certification and surveillance of organisations (including audit management) like flight operators, maintenance firms, flight schools, airports, production- and design organisations, mechanics training organisations etc.
- Technical areas like type certification and the registration of aircraft.
- Medical fitness of pilots and air traffic controllers in cooperation with the authorized medical examiners of ENAC.

EMPIC software will also support the process of issuing pilot and mechanic licenses in the capital city of Nairobi in Kenya. A cooperation partner of EMPIC won the tender of the civil aviation authority. EMPIC partner Lplus will deliver software for the theoretical examinations of pilots and mechanics.

The packages of Lplus and EMPIC are linked with interfaces in this application area. New examinations are registered at EMPIC and transferred to Lplus. The results of the theoretical examinations are automatically integrated into the proper personal folders of EMPIC-EAP. Further joint projects are planned for Africa and the Middle East region.



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ENAC acquired complete EMPIC package



The cooperation between the Italian civil aviation authority ENAC and EMPIC was established immediately after signing the contract. The kick-off took place on April 11, 2008 in Rome. The team will implement the different modules of EAP step-by-step over the next months. Participants of the kick-off meeting were: Pierluigi Maffieri, Alessandro Serravalle, Francesco Appratto, Rosario Concilio, Cecilia Lombardino, Jörg Kottenbrink, Alberto Mancini, Vincenzo Cacciatore, Sebastiano Veccia und Armin Kollinger (left to right).

Aviation Meeting in Florida

FAA and EASA are once again organizing the aviation safety conference together. This time, however, without the support of JAA. The motto of this year: "Global Safety Management: Revolution or Evolution?"

Being the leading conference of its kind many authorities and representatives of the industry meet here and have the chance to discuss imminent and future trends. EMPIC will be present at the conference. See you there? Date: 2 to 5 of June 2008 at St. Petersburg, Florida, USA. Registration at: http://www.faa.gov/news/conferences_events/2008_cu_us

New Version of EAP

EMPIC will release the "spring version" 2.2 of EAP in May. FCL-M is about to launch version number 5.1 already. The next version is planned for autumn 2008. EMPIC customers enter their wishes for new feature in the online software tool "ChangeControl".

The integration of stakeholders like operators, pilots or flight schools (keyword eGovernment, portal) is an important topic for our customers and interested parties. The link to document management systems of the users is another hot item. EMPIC specialists are working ambitious on these issues together with our customers.

HR Expansion



EMPIC is increasing the power of its team capacity to optimally handle further growth. We expect to attract several new countries as customers in the near future. Managing Director Jörg Kottenbrink (right) is happy to welcome Norbert Quiering – a highly experienced senior project manager – who will join the team already in June.